



Trainee Technical Sales (m/f/d)

It is an exciting time to join Essity: we are looking for graduates for our Health and Medical Solutions business unit that owns a portfolio of successful brands such as TENA (incontinence), JOBST (compression therapy), Cutimed (advanced wound care), Leukoplast (acute wound care), Delta-Cast and Actimove (orthopaedics). You will become part of the Business Development team in a unique role that aims to expand our contract manufacturing business and help shape the future of Essity. The position is located in **Hamburg** and is a **permanent contract**.

What You Will Do:

- Work on existing customer pipeline together with Sales in the countries in order to support sales development and ensure a consistent sales process
- Identify further potential contract manufacturing customers on a global level (emphasis on Asia-Pacific region)
- Coordinate with Product Supply, factories, Sourcing, Sales, Marketing, Quality, R&D, Regulatory and Legal stakeholders
- Support the team throughout the entire business cycle and coordinate as well as follow up from initial contact to closing
- Support in identifying and utilizing potentials for synergies and standardization

Who You Are:

A college graduate with a passion for sales, a positive attitude and a willingness to continuously learn. Previous work experience is not a must.

- Academic degree in industrial engineering, in a business or healthcare-related field
- No more than 2 years professional experience
- Strong analytical skills
- Openness to international working methods and good communication and social skills for working with others
- Adaptive communication style and ability to communicate on all levels of the business
- Excellent language skills in English, additional languages can be beneficial
- Someone who lives and embodies our Beliefs & Behaviors

What We Can Offer You

- An international environment that knows no borders
- An employer that takes sustainability and its responsibility towards employees and society seriously
- A structured, well-founded and supportive onboarding plan
- Commitment to your personal development

Interested?

We look forward to your application on essity.de/karriere or via **QR Code**. E-Mail applications will not be accepted.